

Welcome to

**CII GREENCO FORUM**

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**GreenCO Mission: Improving Environmental Performance**  
**by**  
**Saving Natural & Financial Resources**

# Energy audit



- To reduce **energy costs**, a company should evaluate its **energy usage**
- An **energy audit** is a systematic examination of applications, capacity utilization.
- It also includes monitoring of **energy consumed** before and after

# Energy audit



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How can we save Energy & Money?

- Saving Utility Expenses
- Saving Installed costs -> long term inefficiency ?
- Saving Maintenance costs

# Energy audit



## Utility Energy Saving & Cost Savings Estimations

- Energy cost
- Energy Efficiency
- Energy Efficient Equipment
- Power factor quality
- Demand at the time of start



# The facts

**FACT**

*65% of global industrial electricity is used by electric motors and 80% of cases Motors are Oversized causing in-efficiency.*

# The savings

**FACT**

*20% of electricity is lost through traditional mechanical control*

# The finance

**FACT** *For every 1 USD spent on the capital costs of an electric motor, 100 USD will be spent running it over 10 years*



# The products

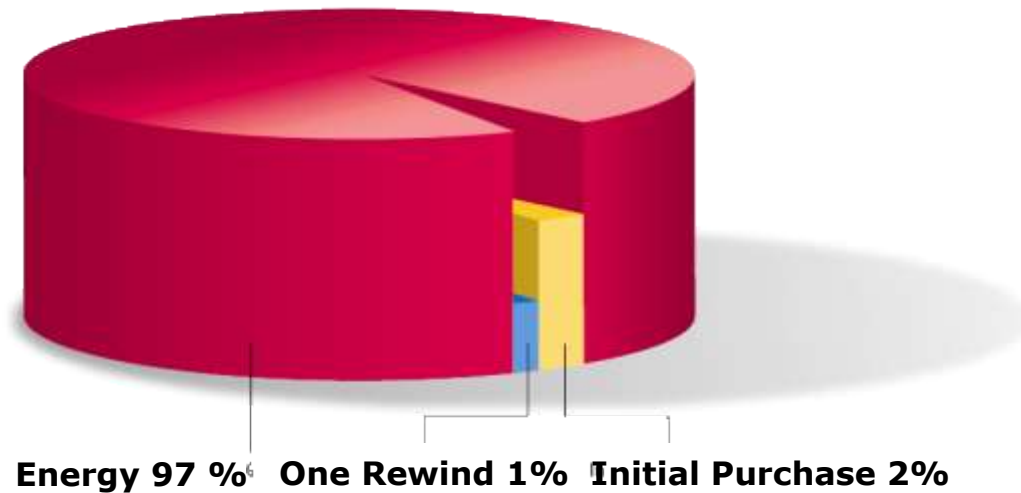
**FACT** *Electricity used to drive motors produces an estimated 67 million tons of CO<sub>2</sub> annually and 12 percent of national greenhouse gases  
50% of total emission, results from Motor Use*

# What wastes energy?



- Oversized installations (motors, pumps, fans etc.)
- Un-necessary mechanical controls
- Inefficient motor applications
- Equipment running unnecessarily long hours
  - Stirrers on empty tanks
  - Deadheading pumps
  - Ventilation fans running 24/7
  - ...and 1001 other applications

# Life cycle cost of a motor



- Motors use 65% of electrical energy in sourcing units
- Motors run at less than 60% load and therefore low efficiency
- Motors can easily use their cost within 2 months of electricity charges
- Many motors run without control equipment (drives), where this would be energy and cost efficient
- Historically motors have been oversized "to be safe"

# How to Save Energy Wasteage in Motors?

**By Motor Speed Control as  
per Capacity Utilization**

**Same is Achived Using VFDs  
Variable Frequency Drives**

# What is Variable Frequency Drive?

# What is Variable Frequency Drive?

*A variable speed drive converts the electrical power supply from fixed voltage and fixed frequency to a variable voltage and frequency – making it possible to adjust the speed of a standard electrical motor.*

$$\text{Speed} = \frac{(120 \times \text{Frequency})}{\text{Poles}}$$



# Why do you save energy?

## Affinity laws of pumps/fans

- Affinity laws describes the link between speed (n), flow (Q), head (H) and power (P) of the pump.
- Specially the link between P and n is essential in when optimizing the energy consumption of the pump
- The power (P) needed is proportional to the cube of the speed (n) or flow (Q)
- Reduced Flow = Reduced Power

$$\text{Flow} \quad \frac{Q_1}{Q_2} = \frac{n_1}{n_2}$$

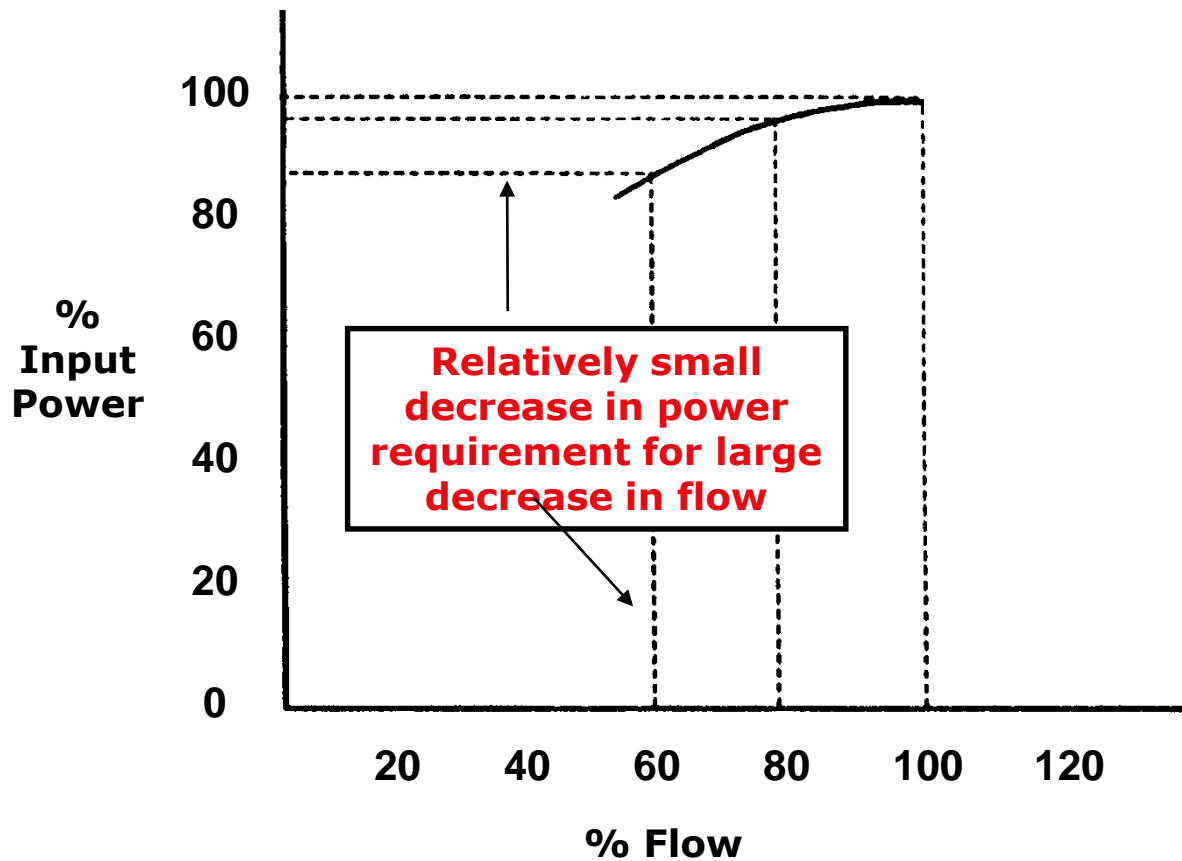
$$\text{Head} \quad \frac{H_1}{H_2} = \left( \frac{n_1}{n_2} \right)^2$$

$$\text{Power} \quad \frac{P_1}{P_2} = \left( \frac{n_1}{n_2} \right)^3$$



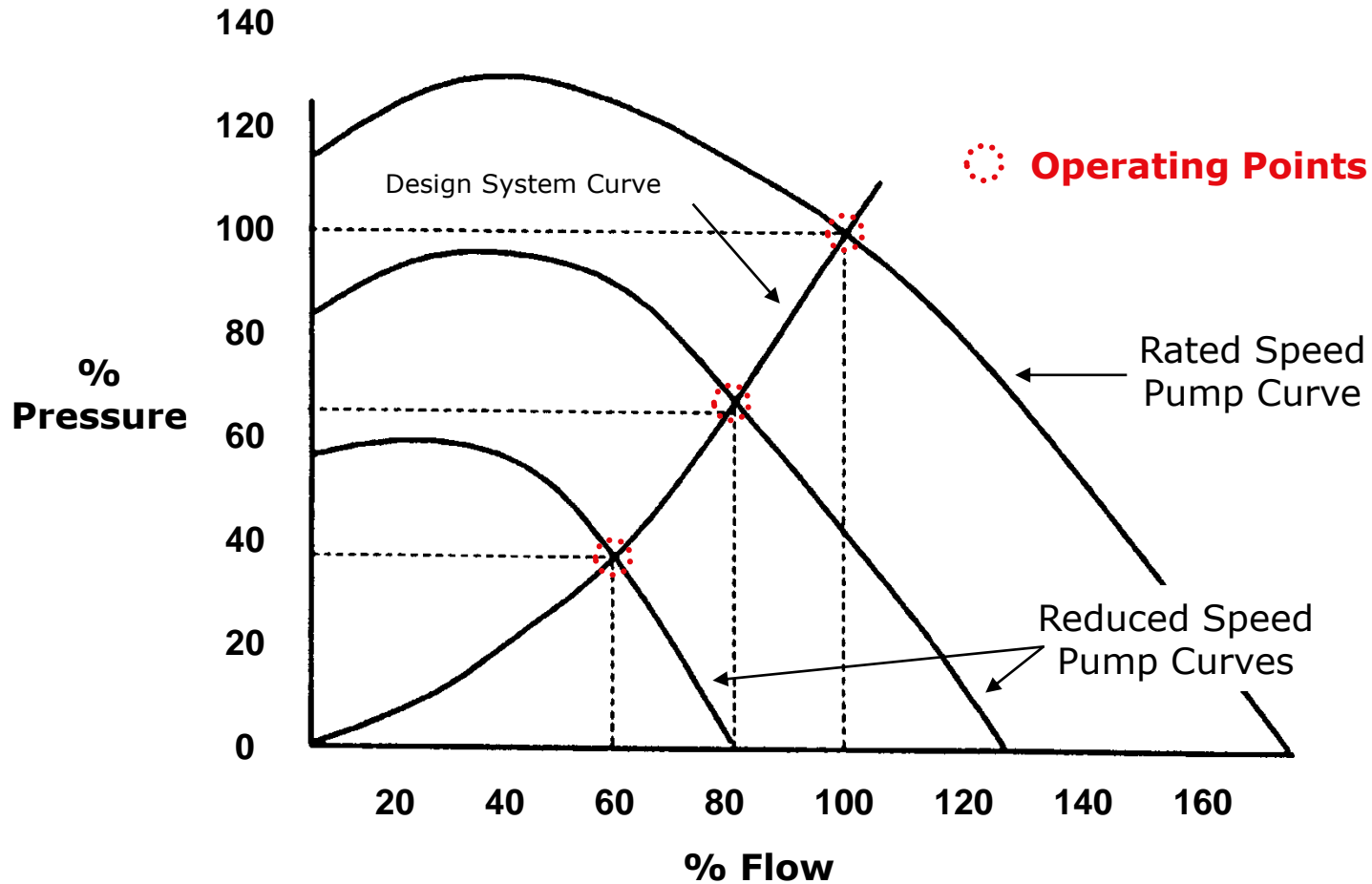
# Why do you save energy?

## Valve/Damper Control - Power Requirement (Speed Constant)



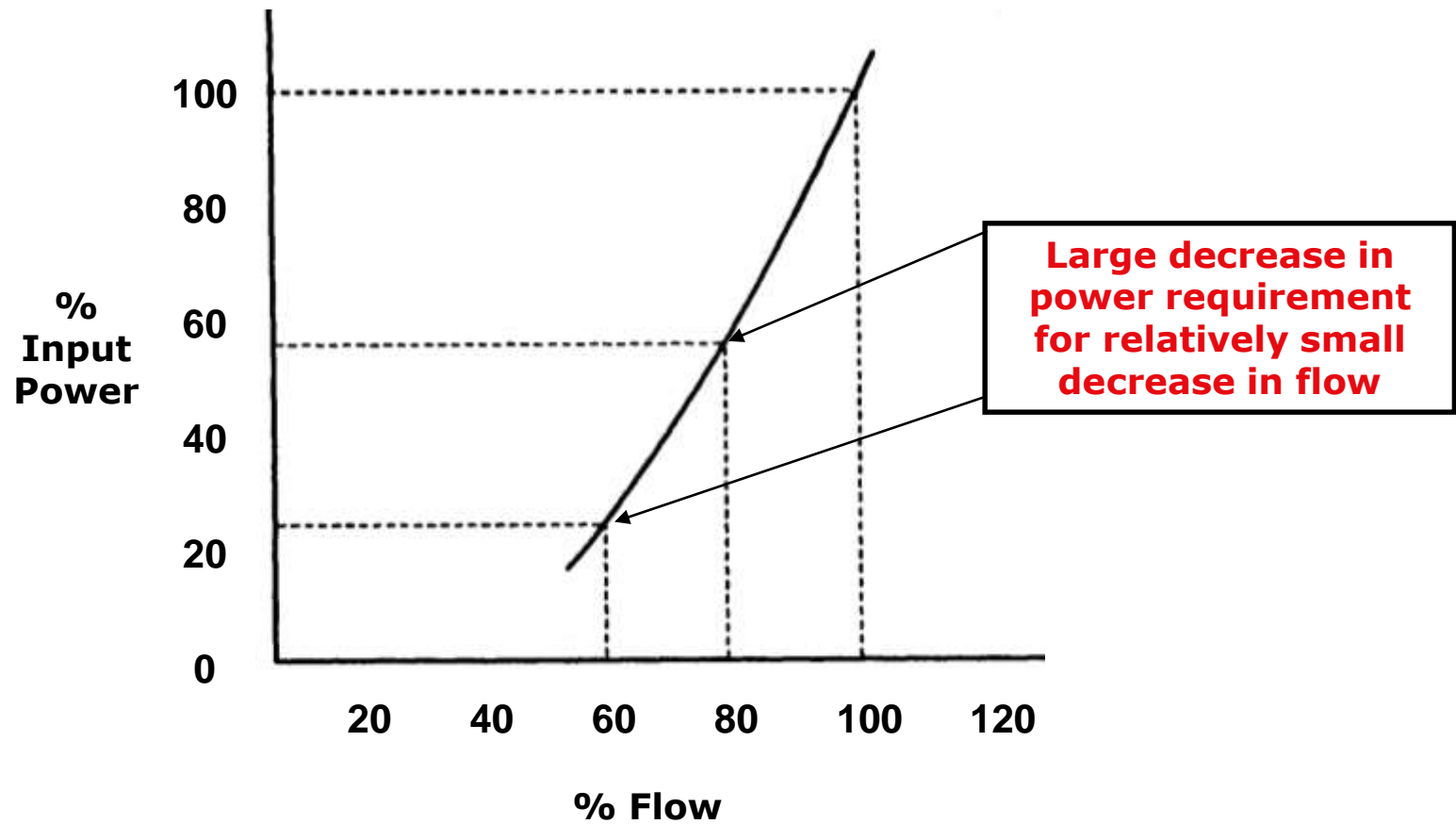
# Why do you save energy?

## Variable Speed - Operating Points



# Why do you save energy?

## Variable Speed - Power Requirement



## CONSIDER THIS

- 95 % of AC Motors have no Controls.
- 50% of above are used in Fan and Pumps.
- Majority of them are over sized.
- Typical controls are Dampers and Valves .
- Applications like Compressors, Pumps and Fans use vast amounts of Energy.
- An average Motor consumes its own value in Energy in approx. 40 days of running.

# The action

**FACT**

*Running a motor with a variable frequency drive at 80% speed only requires slightly more than 50% of the energy*

## Key Benefits to use VFDs

- Saves energy – “excess capacity” of systems
- Better regulation and control of the Process
- Reduces overall equipment and installation costs
- Reduces maintenance costs due to smooth start.
- Reduces installation costs.
- Reliable Start/Stop & Synchronization
- Reduction in Maximum Demand
- Starting Current restricted to 100% of full load current.
- Improved Power Factor.
- Huge Energy Saving with Nominal Speed Control

## Additional Benefits of Using Variable Frequency Drives



Eliminate starters /Contactors



Eliminate PF correction capacitors



Eliminate Protection devices OLR,SC,Single phasing etc



Eliminate measuring devices like Ammeter ,Voltmeter etc

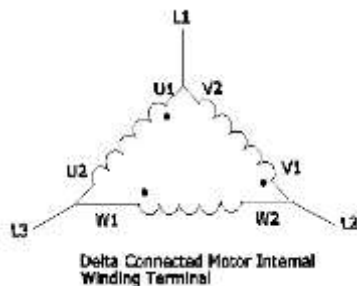
## Additional Benefits of Using Variable Frequency Drives



Reduces Mechanical stress due to smooth start.



Reduces Maximum demand. (Examples on Next Sheet)

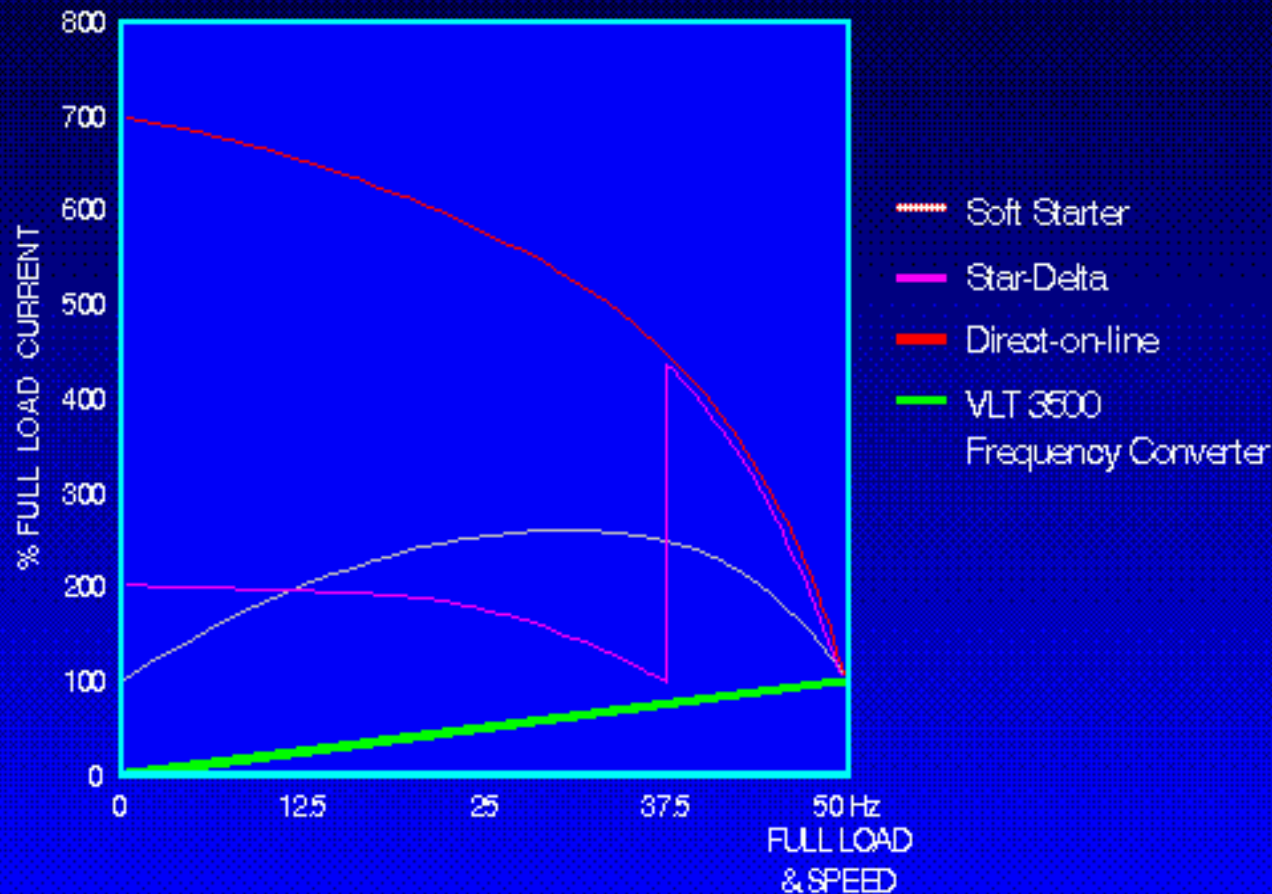


3 wire system instead of 6 wire.



# Starting Current Comparison

## Starting currents (2)



# Cooling tower



- Cooling towers typically use banks of fans, each feeding cooling cells
- Within cells, fan moves outside air through a spray of water, allowing heat to dissipate
- With variable speed control, the energy saving can be 60%
- With 100 kW total motor power and 4,000 h/year, this means:

Energy saving	About 200 MWh/year
CO <sub>2</sub> reduction	100 tons/year
Segment and application	HVAC, fans

# Tyre manufacturer

- A tyre manufacturer replaced a hydraulic drive with a 500 kW AC drive for its new rubber mixer
- Estimated energy savings was 20%

Energy saving

About 400 MWh/year

CO<sub>2</sub> reduction

200 tons/year

Segment and application

Plastics and rubber, mixer

# Plastics manufacturer

- A plastic film manufacturer upgraded its 93 kW compressor with AC drives and saved 37% off its energy bill
- After sealing all leaks, a transducer was installed to monitor system pressure
- Improvements are expected to save 8,000 Euro per year or 235,000 Euro over the installation's lifetime

Energy saving

About 203 MWh/year

CO<sub>2</sub> reduction

89 tons/year

Segment and application

Plastics and rubber, compressor

# Chemical industry plant

- A chemical plant in China replaced its existing constant speed acid pumps and fans control with 8 x AC drives totalling 977.5 kW
- Applications run about 8000 hours a year
- 37% average energy saving
- Payback is about 6 months

Energy saving

About 1,200 MWh/year

CO<sub>2</sub> reduction

600 tons/year

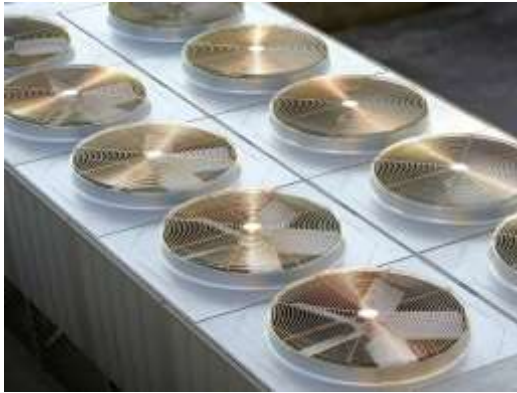
Segment and application

Chemical, pumps and fans





# Danfoss Drives is the leader in driving customers applications



A better tomorrow is  
**driven by drives**

# Danfoss Group Global



## CLIMATE

While meeting the global climate challenge, our products also contribute to human productivity and well-being indoors by optimizing heating, ventilation and air conditioning systems.



## FOOD

Our solutions meet the constant need for more and better food by improving agricultural productivity and keeping food fresh all the way to consumers with minimum waste.



## ENERGY

No matter what we do, the goal is to optimize performance, increase efficiency and minimize waste. This means that our technologies enable our customers and society as a whole to get more from less.



## INFRASTRUCTURE

We help build the roads, buildings and energy systems for the world's growing cities and support progress for people, communities and businesses across the world.



# Danfoss Segments

## DANFOSS POWER SOLUTIONS

Hydrostatics  
#2



Work Function  
#1



Controls Division  
#2



## DANFOSS COOLING

Automatic Controls  
#1



Commercial Compressors  
#2



Industrial  
Automation



## DANFOSS DRIVES

Low Voltage Drives  
#2



Renewable  
#1



Silicon Power  
#6



## DANFOSS HEATING

Residential Heating  
#1



District Energy  
#1



Hydronic Balancing  
#2



# Your local AC drives partner





ENGINEERING  
**TOMORROW**